Columbia University School of Professional Studies  
Master’s of Sustainability Management

SUMA   PS5370 Corporate Strategies for Implementing Sustainability  
Summer Session D (May 23-June 29), Tuesday & Thursday 6:10-8:00 PM  
3 Credits

Instructor: Todd Cort, Lecturer, Todd.cort@googlemail.com, (415) 786 4394  
Office Hours:  T/Th 3:00 – 4:00 PM (location TBD).  
Response Policy: Generally available during the workweek by phone and email. Students can expect a response within 24 hours of most correspondence.

Course Overview

This is an applied course designed to address some of the fundamental challenges in implementing a relevant sustainability strategy: What sustainability issues should we manage? How should we measure performance? How do we demonstrate financial value from our efforts? To answer these questions, this course focuses on methods to build out sustainability metrics and indicators using current tools in the trade.

For purposes of this course, we treat ‘corporate sustainability’ and ‘corporate responsibility’ as interchangeable (collectively termed ‘Sustainability’) as the strategies and management practices are essentially the same whether the goal is to be ‘sustainable’ or ‘responsible’. A strategically relevant sustainability program must seek to build on the values of sustainability to the business and the business’ stakeholders. Therefore, this course explores different tools that a corporation can use to build a sustainability program, but with constant focus on how these tools should be implemented to maximize value (for example reputation management, risk management, innovation, cost efficiency, access to capital, etc). The course also emphasizes the role of metrics to identify the appropriate sustainability aspect that need to be managed (materiality) as well as the role of metrics in measuring performance in sustainability against corporate and stakeholder expectations.

The course relies heavily on class discussions through case studies, debates, hypothesis testing, role playing and student presentations. The purpose of this course is to introduce students to the knowledge and tools used by practitioners in CR. Although this course explores details of the CR strategy implementation, it is designed to link CR to the overall business drivers and is therefore relevant for any potential corporate manager or consultant.

Learning Objectives

Sustainability is both a broad and detailed field of practice and so it can be overwhelming to even begin tackling these complex and inter-related issues. Students will emerge from this course able to break corporate sustainability challenges into discreet aspects, determine rational means to measure performance in these aspects, and then re-connect the aspects into a cohesive vision of the ‘sustainable company’. Students will also graduate with the ability to compare, in a meaningful way, the metrics of sustainability and the metrics of corporate financial performance.

At the end of the course, students will be able to:

- Develop sustainability metrics that measure performance against business and stakeholder value
- Use metrics, indicators and tools to create more effective management mechanisms
- Recognize and apply the pre-eminent tools used today in sustainability management and communications, and
- Apply different mechanisms available to control and/or influence sustainability performance along the company value chain.

Resources

Columbia University Library  
Columbia’s extensive library system ranks in the top five academic libraries in the nation, with many of its services and resources available online: http://library.columbia.edu/.

SCE Academic Resources  
The Office of Student Life and Alumni Relations (SLAR) provides students with academic counseling and support services such as online tutoring and career coaching: http://ce.columbia.edu/student-life-and-alumni-relations/academic-resources .
Course Requirements (Assignments)

Students will be evaluated based on three class deliverables:

1) Newfield Exploration Assurance Report _35 point_ Due June 13

   Based on a review of the Newfield Exploration Corporate Responsibility Report and role playing interviews, students will form an opinion and set of recommendations for the company based on the AA1000 Assurance Standard.

2) NRG Energy Strategy _30 points _ Due June 20

   Students will create a vision and strategy document for NRG Energy to guide the sustainability efforts of the company over the next five years.

3) NRG Implementation Plan _ 35 Points _ Due June 27

   Based on students’ vision and strategy for the company, they will draft a five year implementation plan including tools, controls and metrics to ensure the company can achieve the vision.

Evaluation/Grading

Student deliverables will be evaluated based on the criteria presented below:

a. Deliverable answers the assignment question
b. Deliverable presents a clear logic to support the answer(s)
c. Deliverable uses calculations, data and/or cited evidence to support the answer(s)
d. Deliverable is presented within the length limits and in a manner that is appropriate to the intended audience

Course Policies

Participation and Attendance

Discussion in class is a critical element of the course and therefore attendance to each class is mandatory. Students are expected to come well prepared to discuss topics in class. While the class discussions are intended to be ‘voluntary’, we will rely on cold calling as necessary to determine student preparation and to address critical aspects of each topic. Discussions are expected to be challenging, yet civil and part of the evaluation is based on the student’s ability to hear others before forming opinions.

Late work

There are 3 deliverables. Deliverables will be due at the beginning of class on the due date via email to the instructor and/or upload to the course Canvas web page. The instructor will respond to each submitted deliverable by email and it is the responsibility of the student to ensure that their deliverable has been received by the instructor. Deliverables may be submitted up to one day late for a 25% automatic reduction in score. No deliverables will be accepted over 24 hours after the due date/time.

Course Schedule/Course Calendar

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<thead>
<tr>
<th>Date</th>
<th>Topic</th>
<th>Readings (**Mandatory)</th>
<th>Assignment Due</th>
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<tbody>
<tr>
<td>May 23</td>
<td>Introduction to the course; What is ‘corporate sustainability’; Mega-Trends</td>
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<td>May 25</td>
<td>Business Value of CR Internalization</td>
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<td>Factors</td>
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| May 30 | Stakeholder Engagement; Reputation Management; Stakeholder Standards | RECOMMENDED FRP Guide to Stakeholder Engagement, CERES, 2007;  
https://www.ceres.org/resources/reports/facility-reporting-project-guide-to-stakeholder-engagement  
AA1000 Stakeholder Engagement Standard (SKIM); (TO BE POSTED ON COURSE RESERVES)  
http://www.accountability.org/standards/aa1000ses.html |
| June 1 | Engagement Workshop: Should West Virginia Produce Coal?                |                                                                          |
| June 6 | Newfield Exploration Audit Interviews                                  | REQUIRED ** http://www.newfield.com/corporate-responsibility             |
(http://www.academicjournals.org/article/article1380703008_Yilmaz%20and%20Flouris.pdf) (pp. 162-171)  
KPMG – The Essentials of Materiality Assessment, October 2014  
AccountAbility, Redefining Materiality II: Why it Matters, Who’s Involved, and What It Means for Corporate Leaders and Boards, August 2013 |
| June 13 | Materiality and Metrics: Part 2                                       |                                                                          |
| June 20 | Standards Part 2: Management Systems and SA8000                      | REQUIRED **SA8000: Section 9 Management System                            |

Newfield Exploration Audit Statement


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<tr>
<th>June 27</th>
<th>NRG Discussion and Presentations</th>
<th>NRG Implementation</th>
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<tr>
<td>June 29</td>
<td>NRG Discussion and Presentation; Wrap-up</td>
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**School Policies**

*Copyright Policy*

Please note -- Due to copyright restrictions, online access to this material is limited to instructors and students currently registered for this course. Please be advised that by clicking the link to the electronic materials in this course, you have read and accept the following:

The copyright law of the United States (Title 17, United States Code) governs the making of photocopies or other reproductions of copyrighted materials. Under certain conditions specified in the law, libraries and archives are authorized to furnish a photocopy or other reproduction. One of these specified conditions is that the photocopy or reproduction is not to be "used for any purpose other than private study, scholarship, or research." If a user makes a request for, or later uses, a photocopy or reproduction for purposes in excess of "fair use," that user may be liable for copyright infringement.

*Academic Integrity*

Columbia University expects its students to act with honesty and propriety at all times and to respect the rights of others. It is fundamental University policy that academic dishonesty in any guise or personal conduct of any sort that disrupts the life of the University or denigrates or endangers members of the University community is unacceptable and will be dealt with severely. It is essential to the academic integrity and vitality of this community that individuals do their own work and properly acknowledge the circumstances, ideas, sources, and assistance upon which that work is based. Academic honesty in class assignments and exams is expected of all students at all times.

SPS holds each member of its community responsible for understanding and abiding by the SPS Academic Integrity and Community Standards posted at [http://sps.columbia.edu/student-life-and-alumni-relations/academic-integrity-and-community-standards](http://sps.columbia.edu/student-life-and-alumni-relations/academic-integrity-and-community-standards). You are required to read these standards within the first few days of class. Ignorance of the School’s policy concerning academic dishonesty shall not be a defense in any disciplinary proceedings.

*Accessibility*

Columbia is committed to providing equal access to qualified students with documented disabilities. A student’s disability status and reasonable accommodations are individually determined based upon disability documentation and related information gathered through the intake process. For more information regarding this service, please visit the University's Health Services website: [http://health.columbia.edu/services/ods/support](http://health.columbia.edu/services/ods/support).